

CURRICULUM VITAE



JASPREET SINGH SODHI

26, Majithia Enclave, Phase-II
Patiala – 147001, Punjab, India
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PROFILE

Highly efficient and effective, results and challenge driven executive with a strong business acumen and diverse knowledge encompassing different business areas, with a strong emphasis on Sales and Marketing. Recognized for tackling and resolving business issues, patient and methodical, task oriented, consistently exceeds expectations. Vision and strategic thinker, critically analyze before taking decisions. Works judiciously to become an expert in all the projects. Exudes energy and confidence to excel and deliver.

Core business expertise involves:

- Ø Account Management
- Ø Business Development
- Ø Direct Sales
- Ø Strategic Planning
- Ø Demand Generation
- Ø Client Relation & Retention
- Ø Project Management

OBJECTIVE

Business Administration & Sales is the most demanding and challenging field today. It is changing every second. My main objective is to keep abreast of the changes and to adapt to the new concept and ideas.

EDUCATIONAL QUALIFICATIONS

- Diploma in Business Administration from Wigan & Leigh College, UK
- M. C. S. E (Microsoft Certified System Engineer) from Microsoft's.

ADDITIONAL QUALIFICATIONS

- Advanced Diploma in Computer Applications.
- Operating Systems DOS, WINDOWS 95/98/XP
- Office Management MS-OFFICE 2000 XP
- Installation & Maintenance Training for Hotel Systems from ONITY, Spain.

WORK EXPERIENCE

- Worked as a Secretary in M/s. Jalkheri Power Private Ltd from 12th January 2002 to 31st March 2003.
- Worked as a Sales Manager in M/s. S. K. Computers from 15th April 2003 to 10th January 2005.
- Worked as Sales Executive in M/s. Al Amana Building Materials Co. LLC, Sultanate of Oman (Middle-east) for Engineering Products Division from 30th January 2005 to 24th August 2009.
 - Achieved in bringing lot of new accounts to the company.
 - Able to generate consistent productivity from the accounts and holding a strong relationship with the customers.
 - Over achieved the targets given by the company month on month leading to more productivity, margin, objective and profitability.

Our Sole Distributors for Engineering Products Division were:-

- | | | |
|----------------------|---|---------------------------|
| • Ironmongery | - | James Gibbons Format - UK |
| • Ironmongery | - | Coba - Spain |
| • Ironmongery | - | FMN Martinelli - Spain |
| • Lead Sheet | - | British Lead Sheet - UK |
| • PVC Vinyl Flooring | - | Tarkett Flooring – France |
| • Electronic Locks | - | Onity, Spain |

- Worked as a Manager for a Hyper Market (which includes Banquet Hall, Fast Food, Sweets, Super Market & Restaurant) in M/s. Bhupindra Plaza Pvt Ltd from January 2010 to October 2010.
- Worked as Manager {Sales & Marketing} in M/s. Amartex Industries Limited, Panchkula & Handling 20 Outlets which Includes Punjab & Himachal Pradesh October 2010 to February 2011.
- Worked as Sr. Sales Executive in M/s. Al Amana Building Materials Co. LLC Sultanate of Oman (Middle-east) for Engineering Products Division from 5th March 2011 to 1st February 2015.
 - Achieved in bringing lot of new accounts to the company.
 - Able to generate consistent productivity from the accounts and holding a strong relationship with the customers.
 - Over achieved the targets given by the company month on month leading to more productivity, margin, objective and profitability.

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- | | | |
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| • Ironmongery | - | James Gibbons Format - UK |
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| • Ironmongery | - | FMN Martinelli - Spain |
| • Lead Sheet | - | British Lead Sheet - UK |
| • PVC Vinyl Flooring | - | Tarkett Flooring - France |
| • Wall Putty & Adhesives | - | SAAF, Saudi Arabia |
| • Electronic Locks | - | Onity, Spain |

PERSONAL INFORMATION

Name : Jaspreet Singh Sodhi

Age : 36 Years

Birth Date : 27.12.1979

Nationality : Indian

Marital Status : Married

Permanent Address : 26, Majithia Enclave, Phase-II, Patiala 147001, Punjab (India)

Mobile No. : + 91 9056 250 421

E-mail ID : jpscapri2010@gmail.com
Hobbies : Playing Cricket, Fencing & Listening, Music
Passport No. : L 6679868
Valid Driving License : Oman/ India
Date of Joining : Mutually agreed upon.
Skype ID : jpscapri2010

I hereby declare that the above information is correct to the best of my knowledge and belief.

Jaspreet Singh Sodhi